**Vishal Narsinghani**

30 years

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Mumbai

**Summary**

Approx. 6 years of total work experience. PGDM [MBA] from IIM Trichy, 2015-17.

Working at Deloitte Consulting with experience in projects related to Business Intelligence, Financial transformation, Cost Reduction & Intelligent Automation Strategy. Implemented transformation in multiple medium to large-scale engagements for processes like P2P, R2R and O2C for clients across various industries.

**Certifications**

* Lean Six Sigma Green Belt certified by KPMG.
* Certified by EduPristine on Financial Modelling using Excel.

**Skills**

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| * Process transformation * Robotics process automation (RPA) * Data Analytics | * Macro/Excel-VBA * Data-warehousing * Information Management | * Cost Reduction |

**Work Experience**  *Apr 2017 – Till Date*

Deloitte Consulting LLP, Consultant

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| Key Responsibility Areas |
| * Business/Process analysis in a sector agnostic role. * Defining requirements and scope, working with engineering organizations to identify high impact deliverable, prioritize and deliver to clients. * Conduct requirements elicitation sessions from clients (leadership, C-suite and SMEs). Analyze, review and ensure the completeness of the business requirements. * Facilitate proof-of-concept, respond to RFPs and RFIs. |

Projects Undertaken

*Leisure Industry – Digital transformation through Automation – Current project since Feb 2020*

* Reduced maintenance & legal costs by $40,000 for leisure industry client by eliminating backlogs for contract generation through automation. Prioritized and mobilized 2 processes by interacting with client C-suite members; performed suitability checks and estimated cost-benefit from RPA standpoint. Drove 6 RPA (Blue Prism) processes related to IT-Compliance, Finance and Operations and delivered to completion with a team of 8.

*Power Client, USA - Financial transformation*

* Improved quality by 5x and brought down co-ordination effort by 95% for a Power conglomerate.  
  Performed process re-engineering of journal entries/lease accounting for a power company across all its 36 ERPs to enable automation. This implementation eliminated coordination effort between 4 business teams.  
  Also, streamlined a process of reconciliation of topside entry with sub-ledger.

*BFSI Client, USA - Digital transformation through Automation*

* Reduced turnaround time by 50% for BFSI client

Automated on-boarding process of corporate customers, through RPA and OCR based solution leading to savings of 15 FTEs.

*HealthCare client, USA – Financial transformation*

* Involved in end-to-end business process re-engineering and automation of manual purchase requisition to purchase order process. Worked on requirement gathering, development (RPA) and documentation.
* Worked as process analyst on payment approval process as a part of vendor management. This process automated consolidation of invoices payment runs for different Operating Units (OU) by payment types (wire, check etc.). This bot provided a certain degree of control to the users: regularly scheduled but manually triggered by an editable input file uploaded at SharePoint.

*Pharma Conglomerate, Japan – Change Management (RPA COE)*

* Enabled a life science client to build RPA COE.  
  Worked as a BA in a change management team to orient a group of resources to establish an RPA COE.

*Pharma Conglomerate, Japan – Information Management for Clinical Trials*

* Designed 2 dashboards for clinical trial study and designed database structure for Network of Enigmatic Exceptional Responders (NEER) for life science client
* Implemented data streamlining and analytics for pharma client in alignment with CDISC standards mandated by FDA regulations. Lead analytics driven assignment to identify exceptional respondents of clinical therapies and develop insights using non-therapeutic factors.

The project required heavy usage of technology: SQL, ETL (Information Management), RDBMS, Tableau.

*Internal Assignments*

* Other assignments: Go-to-Market strategy for Deloitte USI in blockchain sector.
* Learning resource development for Revenue Recognition standards IFRS 15.
* Conducted internal trainings on VBA-Macros with focus on Data processing, reporting and simulation development.

Work Experience Oct 2011 – June 2015 (45 Months)

Accenture Services Pvt. Ltd., Software Engineering Analyst & Tata Consultancy Services, Systems Engineer

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| Key Responsibility Areas |
| * To deliver technology solutions as a part of Business Intelligence team for insurance client by building data-warehouse, developing data flow procedures and designing reports [BO]. * Work in Agile environment to deliver high quality codes. |

Projects Undertaken

*Zurich Financial Services – Information management*

* Involved in digital transformation by implementation of global claims processing system transformation resulting in enhanced customer experience through faster turnaround time. Primary technologies used for building data warehouse: Informatica PowerCenter, SQL Server, Tableau.
* Conceptualize and implement various Enhancements and Continuous Improvements involving Informatica tool and Oracle Database and scheduling tool development. Supporting error free processing for invoice data and accounting data from multiple servers/dbs to OBIEE platform (reporting).

Summer Internship – Flextronics Pvt. Ltd. Mar 2016 – June 2016 (2 Months)

* Worked on Torque Analysis - a *Predictive Analytics* project to predict erroneous fitting of a screw on a device. Samples of torque, time & angle data, recorded from each fitting of screws utilized to generate a model that improved assembly efficiency leading to cost savings of 1.31%.

**Academic Qualifications**

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| **Degree** | **Year** | **Institute, University/ Board** |
| PGPM | 2017 | Indian Institute of Management (**IIM**), Tiruchirappalli |
| B. E *(ECE)* | 2011 | Thadomal Shahani Engg. College, Mumbai |
| H.S.C | 2007 | R. D. National College, Mumbai |
| S.S.C | 2005 | Dr. S. R. Vidyalaya, Mumbai |